

Thursday, May 18, 2017

Eastern USA	United Kingdom	Eastern AU	Speaker	Location	Presentation
8:00 a.m.	1:00 p.m.	10:00 p.m.		Free Admission	Plenary Session
8:30 a.m.	1:30 p.m.	10:30 p.m.	Rosie Shilo		How NOT to Piss Off Your Client!!!
9:45 a.m.	2:45 p.m.	11:45 p.m.	Susan Weeks		Podcasting: 7 Things to Nail BEFORE You Hit Record
11:00 a.m.	4:00 p.m.	1:00 a.m.	Tammy Durden, Lisa Kolb, Nanette Thelemaque		[Intro to] Thinking Like a Multi-VA Company
12:15 p.m.	5:15 p.m.	2:15 a.m.	Kathy Colaiacovo		YES VAs... There is a Reason You Should Build an Email List
1:30 p.m.	6:30 p.m.	3:30 a.m.		Free Admission	Networking
2:00 p.m.	7:00 p.m.	4:00 a.m.	Tracey D'Aviero		Know Your Numbers
3:15 p.m.	8:15 p.m.	5:15 a.m.	David Abrams	Free Admission	How to Create a Presentation that Sells (for You or Your Client)
4:30 p.m.	9:30 p.m.	6:30 a.m.	Sharon Broughton		10 Easy Ways to Increase Your VA Techie Skills
5:45 p.m.	10:45 p.m.	7:45 a.m.	Open Panel	Free Admission	Intro to the VA Industry/Networking
6:15 p.m.	12:15 p.m.	8:15 a.m.	Sheila J. Davis		Sales Funnels "Demystified", Specifically for VAs Who Want to Build Their List and Client Roster
7:30 p.m.	1:30 a.m.	9:30 a.m.	Andrea Cannavina		From Overload to Organized - Fast Track to Productivity
8:45 p.m.	2:45 a.m.	10:45 a.m.	Anita Kilkenny		Bring Balance into Your VA Business - 5 Tips to Keep You Grounded
9:45 p.m.	3:45 a.m.	10:45 a.m.	CLOSING		

Friday, May 19, 2017

Eastern USA	United Kingdom	Eastern AU	Speaker	Location	Presentation
8:00 a.m.	1:00 p.m.	10:00 p.m.	Opening Session	Free Admission	Opening Session/Networking
8:15 a.m.	1:15 p.m.	10:15 p.m.	Lyn Prowse-Bishop		Service is a Verb
9:30 a.m.	2:30 p.m.	11:30 p.m.	Amanda Johnson		Highs and Lows of Joining the VA Industry
10:45 a.m.	3:45 p.m.	12:45 a.m.		Free Admission	Open Networking
11:15 a.m.	4:15 p.m.	1:15 a.m.	Cristina Csete		All You Need to Know About the Spanish Market
12:30 p.m.	5:30 p.m.	2:30 a.m.	Andrea Cannavina		Keeping Your Sanity and Security in a Virtual World
1:45 p.m.	6:45 p.m.	3:45 a.m.	Montse Castillo		What you need to know about setting up and maintaining a WordPress Site

3:00 p.m.	8:00 p.m.	5:00 a.m.	Kathy Goughenour		VA Quick Start Success Secrets: Seven Steps to Avoid the Overwhelm and Launch Your Profitable VA Business Now!
4:15 p.m.	9:15 p.m.	6:15 a.m.	Susan Mershon		Revenue Streams for Experienced VAs
5:30 p.m.	10:30 p.m.	7:30 a.m.		Free Admission	Open Networking
6:00 p.m.	11:00 p.m.	8:00 a.m.	VA Day Celebration	VA Day Celebration	International Virtual Assistants Day Celebration (IVAD)
7:30 p.m.	12:30 a.m.	9:30 a.m.	Tracey D'Aviero, Salma Burney	CA	Canadian VA Session / Learn About the Canadian Market
8:45 p.m.	1:45 a.m.	10:45 a.m.	Kathie Thomas		The Website Checklist: Things You Should Have for Your Website
10:00 p.m.	2:00 a.m.	12:00 p.m.		Free Admission	Ask the Seasoned VA Panel
11:00 p.m.	3:00 a.m.	1:00 p.m.	Closing	Free Admission	
Saturday, May 20, 2017					
Eastern USA	United Kingdom	Eastern AU	Speaker	Location	Presentation
8:00 a.m.	1 p.m.	10:00 p.m.		Free Admittance	Opening/Networking
8:15 a.m.	1:15 p.m.	10:15 p.m.	Paul Tero		Change is on the Horizon: Preparing for a Profitable Future
9:30 a.m.	2:30 p.m.	11:30 p.m.	Madina Akhmedova		Increasing Demand for VA Services in Dubai as a Result of Entrepreneurship and Innovation Strategy
10:45 a.m.	3:45 p.m.	12:45 a.m.	Tina Marie Hilton		What Every Virtual Assistant Needs to Know About Online Courses
12:00 p.m.	5:00 p.m.	2:00 a.m.	Tracey Osbourne		The Secret to Earning More Money (Without Needing a Large Client Base)
1:15 p.m.	6:15 p.m.	3:15 a.m.	Open Networking	Free Admittance	Open Networking
2:00 p.m.	7:00 p.m.	4:00 a.m.	Tawnya Sutherland		Affiliate Marketing > Extra Cash Flow for Virtual Assistants
3:15 p.m.	8:15 p.m.	5:15 a.m.	Jenny De Lacy		Dominating Facebook Live YOUR Way
4:30 p.m.	9:30 p.m.	6:30 a.m.	Kim Gray		12 Questions Reasons Secrets Systems Every VA Needs to Ask Know Hear Learn in Order to Build a Sustainable 5-Figure VA Business Successfully
5:45 p.m.	10:45 p.m.	7:45 a.m.	Amanda Johnson		Entry to the UK VA and Client Industry
7:00 p.m.	12:00 p.m.	9:00 a.m.	Gretchen Breuner		How to Be an In-Demand VA with This One Tool
8:15 p.m.	1:15 a.m.	10:15 a.m.	Collette Schultz		The Future of Subcontracting
9:30 p.m.	2:30 a.m.	11:30 a.m.	Jo Saunders		Demystifying LinkedIn to Grow Your VA Business
10:30 p.m.	2:30 a.m.	11:30 a.m.	Sharon Williams	Free Admission	Closing Session of the Convention